

STATE OF MONTANA TERM CONTRACT

DEPARTMENT OF ADMINISTRATION
STATE PROCUREMENT BUREAU
165 MITCHELL BUILDING
PO BOX 200135
HELENA MT 59620-0135
PHONE: (406) 444-2575 FAX: (406) 444-2529

T.C. #458-R

SYSTEMS COMPONENT FURNITURE

This is an exclusive contract

CONTRACT PERIOD	FROM	May 1, 2005	CONTRACT YEAR	NEW ()
	TO	April 30, 2006		RENEW (xx) Fourth Renewal, Seventh & Final Year
VENDOR ADDRESS	See Section 2.0		ORDER ADDRESS	See Section 2.0
ATTN:			ATTN:	
PHONE:			PHONE:	
FAX:			FAX:	

PRICES: See Attached
DELIVERY: 120 Days ARO
F.O.B.: FOB Destination
TERMS: See Section 1.14

REMARKS: Effective August 1, 2004 Steelcase has been removed from the contract.

RHONDA R. GRANDY, Contracts Officer

AUTHORIZED SIGNATURE/DATE

STATE OF MONTANA - TERM CONTRACT

Standard Terms and Conditions

The following standard terms apply unless specifically stated otherwise within the term contract.

REFERENCE TO CONTRACT

The contract (Purchase Order) number **MUST** appear on all invoices, packing lists, packages and correspondence pertaining to the contract. Furnish all invoices in triplicate.

SHIPPING

Goods shall be shipped prepaid, F.O.B. Destination. In the event the terms specify F.O.B. Shipping Point, shipping charges will be prepaid and itemized as a separate line item on invoicing. Such shipments shall be via the least expensive way. The State reserves the right to refuse any C.O.D. delivery.

PAYMENT TERM

All payment terms will be computed from the date of delivery of goods OR receipt of a properly executed invoice, whichever is later. The State is allowed 30 days to pay such invoices.

TAX EXEMPTION

The State of Montana is exempt from Federal Excise Taxes (#81-0302402).

HAZARDOUS CHEMICAL INFORMATION

The contractor shall provide one set of the appropriate material safety data sheets and container label upon delivery of a hazardous chemical to the user agency. All safety data sheets and labels will be in accordance with the OSHA "Hazard Communication Rule", 29 CFR 1910 and 50-78-101 through 50-78-402 MCA.

VENUE

This contract is governed by the laws of Montana. The parties agree that any litigation concerning this bid, proposal or subsequent contract must be brought in the First Judicial District in and for the County of Lewis and Clark, State of Montana, and each party shall pay its own costs and attorney fees.

NON-DISCRIMINATION

The State of Montana does not discriminate on the basis of disability in admission to, access to, or operations of its programs, services, or activities. Individuals who need aids, alternative document formats or services for effective communications or other disability-related accommodations in the programs and services offered, are invited to make their needs and preferences known to this office. Please provide as much advance notice as possible for requests.

The contractor must comply with the Montana Human Rights Act, the Civil Rights Act of 1964, the Age Discrimination Act of 1975, the Americans with Disabilities Act of 1990, and Section 504 of the Rehabilitation Act of 1973. All hiring for goods and services purchased by this contract must be on the basis of merit and qualifications; there may not be discrimination on the basis of race, color, religion, creed, political ideas, sex, age, marital status, physical or mental disability, or national origin by the persons performing this contract.

HOLD HARMLESS/INDEMNIFICATION

The contractor agrees to indemnify the state, its officials, agents, and employees, while acting within the scope of their duties as such, harmless from and against all claims, demands and causes of action of any kind or character, including the cost of defense, arising in favor of the contractor's employees or third parties on account of bodily or personal injuries, death, or damage to property arising out of services performed, goods or rights to intellectual property provided or omissions of services or in any way resulting from the acts or omission of the contractor and/or its agents, employees, subcontractors or its representatives under this agreement, all to the extent of the contractors negligence.

ACCESS AND RETENTION OF RECORDS

The contractor agrees to provide the Department, Legislative Auditor or their authorized agents, access to any records necessary to determine if the contract has been complied with. The contractor agrees to create and retain records supporting the services rendered (or goods delivered) for a period of three years after either the completion date of this contract or the conclusion of any claim, litigation or exception relating to this contract taken by the State of Montana or third party.

CONFORMANCE WITH INVITATION FOR BID/PROPOSAL

No alteration in any of the terms, conditions, delivery, price, quality, quantities or specifications of the order as established by quotation from the contractor, shall be granted without prior written consent of the State Procurement Bureau. Goods delivered which do not conform to the contract terms, conditions and specifications may be rejected and returned at the contractor's expense.

State agencies will place orders directly with the contractor during regular working hours. Orders may be placed by phone and will be confirmed with a written memo or purchase order. The agency will reference the term contract number on all purchase orders or correspondence pertaining to the contract.

1.0 INTRODUCTION

All firms selected for placement on this Term Contract (TC) have satisfied the Montana Procurement Act's competition requirement and are able to directly sell their product to state agencies, universities and cooperative purchasers (cities, counties and school districts and some nonprofit organizations who have signed a cooperative purchasing agreement with the State) under the terms and conditions of this Term Contract.

This Term Contract is classified as Exclusive. All state agencies will utilize this contract when purchasing System Component Furniture except for the following reasons:

- A. When an agency wishes to expand their current system and that line is not on the term contract, the agency is allowed to purchase outside the TC and not be considered in violation of this contract.
- B. Construction, both new and remodel projects (including the State Capitol Restoration) are not required to utilize this TC. The State may utilize the TC, but failure to do so for any construction project will not be a violation of this contract.

1.1 DEFINITION

Systems Component Furniture has historically been defined as Panel Systems and/or Modular Furniture. With technological changes and industry advancements, the term Modular really does not cover the entire range of products, which are incorporated within the industry standards. Systems Component Furniture is the new definition of the furniture items and accessories, which will be allowed for placement on the TC.

The term Freestanding Furniture will now refer to system component furniture, which does not require panels for support. These items are now covered under this TC and within the definition of Systems Component Furniture.

Case Goods (file cabinets, bookcases, etc.) will be allowed under this term contract provided they are specifically designed and placed within the manufacturers lines or accessories to complete a systems unit.

IN NO CASE CAN TRADITIONAL OFFICE FURNITURE (WOOD/METAL STAND ALONE DESKS, FILE CABINETS, BOOKCASES, ETC.) BE SOLD UNDER THIS TERM CONTRACT. THIS TERM CONTRACT IS FOR SYSTEMS COMPONENT FURNITURE ONLY. ANY MANUFACTURER OR DEALER ATTEMPTING TO SELL TRADITIONAL OFFICE FURNITURE UNDER THIS CONTACT WILL BE REMOVED FROM THE CONTRACT AND SUSPENDED FROM THE STATE VENDOR/CONTRACTS LIST.

1.2 INSURANCE REQUIREMENTS

SINCE THIS CONTRACT IS WITH THE MANUFACTURER, IT WILL BE THE MANUFACTURER'S RESPONSIBILITY TO ENSURE ALL AUTHORIZED DEALERS LISTED ON THE CONTRACT COMPLY WITH THE FOLLOWING INSURANCE REQUIREMENTS. IF ANY AUTHORIZED DEALER FAILS TO PROVIDE OR LET LAPSE THE APPROPRIATE DOCUMENTATION, THE STATE WILL NOTIFY THE MANUFACTURER AND REMOVE THAT DEALER FROM THE CONTRACT UNTIL THE DOCUMENTATION IS PLACED. REPEATED VIOLATIONS WILL RESULT IN REMOVAL FROM THE TC.

The contractor will maintain for the duration of the contract, at its cost, primary insurance coverage against claims for injuries to persons or damages to property including contractual liability, which may arise from work performed under this contract. This insurance will cover such claims as may be caused by any act, omission, or negligence of the contractor or its officers, agents, representatives, assigns, or servants.

The contractor must provide a certificate for Commercial General Liability and Commercial Automobile Liability (Occurrence Coverage), to include bodily injury and property damage with combined single limits of \$1,000,000 per claim and \$2,000,000 aggregate per year, from an insurer with a Best's Rating of not less than A-.

This certificate **MUST** name the State of Montana as an additional insured under the contractors' policy including the contractor's general supervision, products, premises and automobiles used. A Certificate of Insurance, indicating compliance with the required coverages, was filed with the State Procurement Bureau within ten (10) working days of Notice of Award.

Contracts **WILL NOT** be issued to contractors who fail to submit insurance certifications as specified herein.

1.3 WORKER'S COMPENSATION/INDEPENDENT CONTRACTOR EXEMPTION

The successful vendor is required to supply the State Procurement Bureau with proof of Workers' Compensation Insurance or Independent Contractors Exemption covering the contractor while performing work for the State of Montana (Reference 39-71-120/401/405, Montana Code Annotated). Neither the contractor nor its employees are employees of the State. The proof of insurance/exemption must be valid for the entire contract period.

1.4 CONTRACT TERM AND RENEWAL

The initial term of the contract was from May 1, 1999 through April 30, 2002. This contract, upon mutual agreement by both parties, may be extended in one (1) year increments for four (4) years. In no case, can this contract exceed seven (7) total years. This contract has been extended for the term of May 1, 2005 through April 30, 2006.

1.5 PRODUCT REQUIREMENTS

Provide **complete** Systems Component Furniture and Services for Montana State agencies and cooperative purchasers which consist of non-profit organizations, hospitals, cities and counties that have signed a cooperative purchasing agreement with the State of Montana, State Procurement Bureau; from May 1, 2003 through April 30, 2004 with four (3) additional renewal options if agreed upon by both parties. Products submitted by each manufacturer must meet industry standards for Systems Component Furniture. Industry Standards are those found to be of common usage by a wide variety of Manufacturers. TRADITIONAL OFFICE FURNITURE IS NOT COVERED UNDER THIS TERM CONTRACT. All products selected for this TC are listed with each Manufacturer's Listing at the end of this document.

ALL LINES OF FURNITURE PLACED ON THIS TC MUST BE ABLE TO INCORPORATE ELECTRICAL AND DATA CABLES AS AN OPTION. Systems Component Furniture that cannot incorporate electrical and data cables will not be allowed on this contract.

1.6 DAMAGES

The State reserves the right to assess liquidated damages in the amount of one half of 1 percent ($\frac{1}{2}$ of 1%) per calendar work day on the amount of the individual contract price for failure to comply with the conditions of the award. This sum may be deducted from supplier payment for failure to deliver/performance when specified. No premium will be awarded to the supplier for delivery/performance in advance of the specified time.

The State will also accept a policy of: **Functional and Safe.** *The seller will guarantee the shipment of a product sufficient to create functional and safe workstations by the mutually agreed upon acknowledged ship date. (Functional and safe workstations will contain at a minimum: panels, work surfaces, seating, and power as required.) In the unlikely event that actual product ordered is not available by this date, Seller at its own expense, will provide replacements/rental furniture until such time that ordered product becomes available. (Replacement/rental furniture will be provided in such a manner as to minimize any disruption to Buyer.)*

1.7 REPORT REQUIREMENTS

The selected manufacturers will be responsible for submission of a Usage Report to the State Procurement Bureau in July of each year. This report will detail dollar amount, requesting agency and dates of completion. The State Procurement Bureau will issue a letter requesting the reports for all sales made during the previous fiscal year. The State will not issue these letters to the authorized dealers.

Failure to provide timely or accurate reports will be considered cause for cancellation of the contract and removal from the term contract. The State reserves the right for further disciplinary action as deemed necessary for failure to comply with terms and conditions of the RFP and TC.

1.8 ASSISTANCE TO AGENCIES

Agencies may request an opportunity to preview an existing installation in their area prior to ordering. Cutaway samples, including connecting mechanisms must be made available to the requesting agency within five (5) working days of request.

The contractor is required to make available technical assistance to all ordering agencies or cooperators by telephone and an on-site response within two (2) working days of request.

1.9 PRICING

Contract pricing will be fixed and published for a period of one year. Contract holders can request a pricing adjustment on February 1 of each year this contract is in place. Excessive increases are considered grounds for removal of the vendor from the contract. All price increases submitted by February 1 will be subject to approval by the State and will not take effect until May 1 of that same year.

Percentage off discount of manufacturers' suggested list price is the format utilized by most suppliers included in this TC. All manufacturers have supplied an Electronic Pricing Catalog that will be made available through the State Procurement Bureau. Agencies can contact the SPB to access the electronic pricing catalog. The manufacturers have supplied this catalog, which contains every item that could be invoiced to the agencies as a means of price verification. Authorized dealers are not allowed to vary prices and agencies are encouraged to verify pricing information on bids and invoices by accessing the electronic pricing catalogs.

Suppliers are offering quantity discounts for large orders to the State. See the attachment pages to this document.

Manufacturers are permitted no more than four (4) pricing structures for this contract. If a manufacturer chooses to list more than four lines of System Component Furniture, multiple lines will have to be linked to one price so as not to exceed the maximum number of pricing structures.

Pricing for this Term Contract must be provided in a hard and electronic format.

Drop ship pricing will be separated as an individual line item. Installation charges are quoted in the attachments to this contract. Installation charges are set by the authorized dealer through the manufacturer and may vary from dealer to dealer.

Installation charges must be separated out as an individual line item or invoice.

1.10 ORDERING

Individual agencies will place orders via memo or purchase orders referencing TC #458-R. Vendors must provide a toll-free telephone/fax number or accept collect calls.

Purchase orders will be made payable to the manufacturer in care of the authorized dealer. Contractors are required to establish separate accounts for each ordering agency. All changes to the purchase order must be done in writing by the ordering agency. Changes made to the order must comply with each manufacturer's policy as stated in the response to RFP #458-R.

The return goods policy for items ordered in error by agencies. This policy must conform to the one submitted in response to RFP #458-R.

Manufacturers and their authorized dealers must be able to accept the State of Montana Procurement Card (Procard) as a method of payment. The State Procard is a Mastercard administered by GE Capital.

1.11 SHIPMENT AND DELIVERY

All contract furniture will be shipped prepaid F.O.B. destination and be received within 120 days of order placement unless otherwise detailed for later arrival in purchase order. Partial shipments will not be accepted unless prior written authorization is obtained from the ordering agency. TC #458-R will be indicated on all invoices, packing slips, shipping notices and correspondence.

All components will be delivered to the location specified on the written order. Components will be packaged or crated according to industry standards to assure undamaged delivery. No charges will be allowed for packing, wrapping, boxes, containers or cartons. The contractor will be responsible for disposal and clean up of package material. Failure to comply with any of these will be considered grounds for contract cancellation.

The contractor will be responsible for the correction and timely placement of all freight damaged products without additional cost. All warehousing costs are the sole responsibility of the contractor. However, if the State is in error (e.g., not ready for delivery at a scheduled date, late order change, accept delivery prior to a date agreed upon) then the State will be responsible for warehousing costs/storage costs. The State will pay no storage costs if the product must be stored because it did not arrive at the agreed upon time for the installation. The State will not incur any warehousing costs that are due to contractor error. The State has the right to find its own storage option if they feel the contract holder's option is not in the State's best interest.

1.12 CAD SERVICES/DESIGN LAYOUT

This contract requires those ordering agencies receive all assistance necessary in layout, installation and reconfiguration services. The manufacturers must ensure that the authorized dealers provide the necessary services. Contractors are responsible for the accuracy of installation drawings and delivery of a completed system that meets agency specifications; errors will be corrected at no additional cost to the agency and completed within a reasonable time frame. The State Procurement Bureau will determine if corrections were made in a reasonable fashion and time frame.

All drawings submitted to agencies while bidding on a project is done at the contractor's expense. The State does not expect nor require detailed drawings unless a contract is awarded. If an agency requires a detailed drawing, the contractor is allowed to negotiate a fee for completing the drawing. This fee cannot exceed \$50.00 an hour. Detailed drawing fees are not permitted for awarded contracts. The manufacturer will guarantee that all authorized dealers will be able to provide all required services.

A non-detailed drawing is a rough drawing where the buyer will be able to determine the layout and identify major product components. A detailed drawing will be to scale, line item detail of all products involved, line item detail of cost per item, net cost to the State, certification of UBC and ADA requirements and ordering/shipping/installation schedules.

Final design and layout drawings must be signed and certified by the designer that the design meets or exceeds all Uniform Building Codes (UBC) and Americans with Disabilities Act (ADA) requirements. The

signed and certified drawing will determine which party will assume the cost of correcting an improperly designed installation. The appropriate agency architect and/or building manager will determine UBC and ADA violations.

The State of Montana has building managers and/or architects who are responsible for ensuring all codes are being met or exceeded. For example, in the Capitol Complex the General Services Division Architect is responsible for compliance. The building manager must also sign off on all final designs/drawings for compliance.

1.13 INSTALLATION

NOTE: The contract will be with the manufacturer who may then subcontract with the authorized dealers to offer this service to the State. How the division of duties is derived is strictly between the manufacturer and the authorized dealer. The State does anticipate that most site-oriented duties will be the responsibility of the authorized dealer, however, it will be the manufacturer's responsibility to ensure and/or guarantee compliance.

Units delivered must meet or exceed all agency specifications. All "make ready" services will be performed prior to the delivery and each unit will be delivered free of defects. Total system will be delivered ready to use. The contractor will make all delivery and installation scheduling arrangements with agency liaison. Contractors are encouraged to visit the job sites to verify measurements and to become fully aware of the conditions relating to the project and the labor requirements. Failure to do so will not relieve the contractor of its obligations to furnish all the materials and labor necessary to carry out the provisions of this contract.

The contractor will adequately protect the work, adjacent property and the public in all phases of the work. The contractor will maintain access to all phases of the project, permitting inspection by the agency liaison or its representative. All work rejected as unsatisfactory will be corrected prior to final inspection and acceptance. The contractor will respond within seven (7) calendar days after notice of observed defects has been given and will proceed to correct the defects. Should the contractor fail to respond to the notice or to fail to remedy the defects, the State will correct the defects at the contractor's expense. Nothing herein stated will obligate the Contractor to remedy defects caused by Agency Personnel abuse of the product.

1.14 WARRANTY AND PAYMENT

A warranty must be provided for each line of product placed on the TC. This warranty will be for not less than one year from the date of installation. Any failures that occur beyond the required warranty period, which are reasonably attributed to a manufacturer's defect, will be subject to corrective action on a cost-sharing basis at an agreed upon percentage of cost sharing.

PAYMENT TERMS: 90% of payment due Net 30 upon substantial completion of installation. Substantial completion is defined as safe and functional workstations. Final 10% of payment due, net 30, upon final completion of installation. Completions date to be mutually agreed on at the time of order. If this date is exceeded, separate terms will be negotiated between the manufacturer and the ordering agency.

1.15 AUTHORIZED DEALERS

The manufacturers must have a method of distribution, maintenance, and other assistance necessary. Most manufacturers utilize “authorized dealers” to complete this task. In the case of dealers, they will be acting on behalf of the contract holder and as such will be the responsibility of the contract holder for the actions and nonperformance of the dealers. It will be up to the contract holder to notify the State of all authorized dealers they wish to list on the term contract. Territorial assignments are the sole responsibility of the manufacturer. All suppliers being placed on this TC are listed in Section 2 of this document.

2.0 SUPPLIERS AND PRICE STRUCTURE

The following suppliers have been placed on the Systems Component Furniture TC. Also listed are the authorized dealers, contact information, product lines included on the contract and corresponding price structures. Additional information on the dealers, products and pricing can be obtained by contacting the State Procurement Bureau at (406) 444-2575.

2.1 HAYWORTH

See Attachment A

2.2 HERMAN MILLER

See Attachment B

2.3 KIMBALL

See Attachment C

2.4 KNOLL

See Attachment D

2.5 MONTANA CORRECTIONAL ENTERPRISES

See Attachment E

2.6 ROSEMOUNT

See Attachment F

**ATTACHMENT A
MANUFACTURER:**

HAWORTH INC
1 HAWORTH CENTER
HOLLAND MI 49424
CONTACT: PAUL HUGHES
PHONE: 206-623-8035
FAX: 206-623-3663

AUTHORIZED DEALERS:

BUSINESS INTERIORS OF MONTANA
A DIVISION OF REPORTER OFFICE PRODUCTS
724 FIRST AVE NORTH
BILLINGS MT 59101
CONTACT: FRANK CROSS OR VIC SHAY
PHONE: 406-255-0722
FAX: 406-248-2108

CORPORATE EXPRESS
2230 N RESERVE ST #400
MISSOULA MT 59802-1364
CONTACT: JERRY HARRIS
PHONE: 406-543-5183
FAX: 406-543-5125 FAX

State of Montana collect calls accepted.

SYSTEMS COMPONENT FURNITURE

ATTACHMENT A

HAWORTH

PRICING				
DROP SHIP	DISCOUNT FOR \$75,001-\$100,000	DISCOUNT FOR \$10,001-\$75,000	DISCOUNT FOR \$1-\$10,000	DISCOUNT FOR \$100,000+
Unigroup/Places Nonwood/Wood Trim	63%	60%	55%	NEGOTIABLE
Premise/Premise Stackable Nonwood/Wood Trim	56%	53%	48%	NEGOTIABLE
Tango/Crossings	50%	47%	45%	NEGOTIABLE
Causeway	50%	47%	45%	NEGOTIABLE
INSTALLED	DISCOUNT FOR \$75,001-\$100,000	DISCOUNT FOR \$10,001-\$75,000	DISCOUNT FOR \$1-\$10,000	DISCOUNT FOR \$100,000+
Unigroup/Places Nonwood/Wood Trim	56%	53%	48%	NEGOTIABLE
Premise/Premise Stackable Nonwood/Wood Trim	49%	46%	41%	NEGOTIABLE
Tango/Crossings	43%	40%	38%	NEGOTIABLE
Causeway	43%	40%	38%	NEGOTIABLE

**ATTACHMENT B
MANUFACTURER:**

HERMAN MILLER INC

3140 NE 19th Ave

PORTLAND, OR 97212

CONTACT: JANA ENGLE

PHONE: 503-731-3555

FAX: 503-335-3832

AUTHORIZED DEALER:

OFFICE PAVILION/DUNDAS OFFICE INTERIORS INC

30 NORTH MAIN STE 500

HELENA MT 59601

CONTACT: JOHN OR MAGGIE DONEY

MELANIE WILSON

PHONE: 406-442-3448

FAX: 406-449-2068

TOLL FREE 800-232-3375

SYSTEMS COMPONENT FURNITURE

ATTACHMENT B

HERMAN MILLER

PRICING				
DROP SHIP	DISCOUNT FOR Group 1	DISCOUNT FOR Group 2	DISCOUNT FOR Group 3	DISCOUNT FOR Group 4
Action Office 1,2,3 SQA Ethospace	64% Standard 62% Rapid			
Meridian Files/Storage G/A Series Laterals CLT Tables Co Struc		50%		
Q System, Radian			7%	
Passage, Meridian Desks Newhouse, Relay				45%
This contract reflects single tier pricing - anything over \$300,000 would be negotiable.				

**ATTACHMENT C
MANUFACTURERS:**

KIMBALL OFFICE GROUP

9120 SOUTH MAISON DRIVE
SANDY UT 84093
CONTACT: MARK THOMSEN
PHONE: 801-859-4262
FAX: 801-956-0882

AUTHORIZED DEALERS:

CORPORATE EXPRESS

333 S MAIN
KALISPELL MT 59901
CONTACT: GERED ALLEN
PHONE: 406-756-8383
FAX: 406-756-8388
TOLL FREE 800-823-0770

CORPORATE EXPRESS

2230 N RESERVE STE 400
MISSOULA MT 59802
CONTACT: JIM HUGUET or SUSAN SCHLESINGER
PHONE: 406-543-5183
FAX: 406-549-5803
TOLL FREE 800-823-0440

KR OFFICE INTERIORS

2009 HARRISON AVE
BUTTE MT 59701
CONTACT: RICH MCLAUGHLIN
or JIM QUINN
PHONE: 406-782-3019
FAX: 406-723-5460

**BUSINESS INTERIORS OF MONTANA
REPORTER'S OFFICE PRODUCTS**

724 ½ AVE N
BILLINGS MT 59101
CONTACT: FRANK CROSS
VIC SHAY
PHONE: 406-255-0722
FAX: 406-248-2108

WESTERN OFFICE EQUIPMENT

317 2ND ST SOUTH
PO BOX 1463
GREAT FALLS MT 59403
CONTACT: TOM DIMKE
SCOTT DIMKE
PHONE: 406-761-7473
FAX: 406-761-0245

ATTACHMENT C

KIMBALL

PRICING			
DROP SHIP	DISCOUNT FOR \$0 - \$328,000	DISCOUNT FOR \$328,001 - \$857,000	DISCOUNT FOR \$857,001 - \$1,471,000
Kimball Cetra	61.60%	64.60%	65.70%
	DISCOUNT FOR \$0 - \$347,000	DISCOUNT FOR \$347,001 - \$882,000	DISCOUNT FOR \$882,001 - \$1,724,000
Harpers Interworks	63.60%	65.70%	70.70%
The Agreement Number #12492 must be included on all purchase orders			

**ATTACHMENT D
MANUFACTURER:**

KNOLL

1235 WATER STREET
PO BOX 157
EAST GREENVILLE PA 18041
CONTACT: BRYAN J SMITH
PHONE: 215-679-7991
FAX: 215-679-3904

AUTHORIZED DEALERS:

**DESIGN CONCEPTS
DBA BIG SKY OFFICE PRODUCTS**

501 NORTH 23RD STREET
BILLINGS, MT 59101
CONTACT : DAN MULLER
PHONE: 406-252-9210
FAX: 406-252-9718

OFFICE SOLUTIONS AND SERVICES

1940 HARVRE STE A
MISSOULA MT 59801
ATTN : JOHN FLINK
PHONE: 406 541-2020
FAX: 406 541-2222

MONTANA OFFICE SOLUTIONS, INC

1425 BIRCH STREET, STE E
HELENA, MT 59601
CONTACT : RALPH KUNEY
PHONE : 406-457-1238
FAX : 406-457-1295

SYSTEMS COMPONENT FURNITURE

ATTACHMENT D

KNOLL

PRICING			
	DISCOUNT FOR <\$75,000	DISCOUNT FOR \$75,001-\$175,000	DISCOUNT FOR >\$175,001
Knoll Dividends	52%	56%	NEGOTIABLE
Knoll Equity	58%	62%	NEGOTIABLE
Knoll Morrison	52%	56%	NEGOTIABLE
Knoll Reff	52%	56%	NEGOTIABLE
Knoll Calibre	50%	50%	NEGOTIABLE
Knoll Currents	52%	56%	NEGOTIABLE
Knoll Extra	45%	45%	NEGOTIABLE
Quick Ship available at a 45% discount			

ATTACHMENT E

MANUFACTURER/DEALER:

MONTANA CORRECTIONAL ENTERPRISES

DEPARTMENT OF CORRECTIONS

300 CONLEY LAKE ROAD

DEER LODGE MT 59722

CONTACT: GLEN DAVIS

PHONE: 406-846-1320 X2270

FAX: 406-846-2954

ATTACHMENT E

MONTANA CORRECTIONAL ENTERPRISES

PRICING			
	DISCOUNT		PRICE LIST
Panel to Panel	Order by Order basis	Check the price list or CD	WWW.STATE.MT.US/COR/MCE/INDEX.HTM
Flex Stations	Order by Order basis	Check the price list or CD	

**ATTACHMENT F
MANUFACTURER:**

ROSEMONT OFFICE SYSTEMS LLC

PO BOX 1521
MINNEAPOLIS, MN 55480-1521
CONTACT: DIANE CAUCUTT
PHONE: 877-985-6294
FAX: 952-985-6205
TOLL FREE 800-328-6446

AUTHORIZED DEALERS:

PICKWICK'S OFFICE WORKS INC

601 9TH STREET SOUTH
GREAT FALLS MT 59405
CONTACT: GREG TEFT
PHONE: 406-727-9465
FAX: 406-453-3844
TOLL FREE 800-823-7877

KR OFFICE INTERIORS

2009 HARRISON AVE
BUTTE MT 59701
CONTACT: RICH MCLAUGHLIN or JIM QUINN
PHONE: 406-782-3019
FAX: 406-723-5460

EMPIRE OFFICE MACHINES INC.

821 N MAIN
HELENA, MT 59601
CONTACT: KELLEY PATZER
PHONE: 406-442-8890
FAX: 406-442-3665

SYSTEMS COMPONENT FURNITURE

ATTACHMENT F

ROSEMONT

PRICING				
DROP SHIP	DISCOUNT FOR \$100-\$3,000	DISCOUNT FOR \$3,001-\$160,000	DISCOUNT FOR \$160,000-\$500,000	DISCOUNT FOR \$500,000+
Private Spaces	48%	56%	62%	NEGOTIABLE
Basic Solutions	48%	56%	62%	NEGOTIABLE
	DISCOUNT FOR \$100-\$3,000	DISCOUNT FOR \$3,001-\$160,000	DISCOUNT FOR \$160,000+	
Velocity	48%	56%	NEGOTIABLE	
Agility	48%	56%	NEGOTIABLE	